

## Message Text

UNCLASSIFIED

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----190016Z 124781 /66

R 181628Z APR 77  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7468  
USMISSION USBERLIN  
AMCONSUL DUSSELDORF  
AMCONSUL HAMBURG  
AMCONSUL MUNICH

UNCLAS BONN 06642

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - IDMARK, PHOENIX, ARIZONA.

REF: CD-144, 4/4/77

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE  
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

HOEFFNER MOEBELGESELLSCHAFT  
WILMERSDORFER STR. 126  
1000 BERLIN 12  
CONTACT: HERR ALFRED SOBCZAK  
PHONE: 030 213 20 68

EMIL SCHRICK SOHN KG  
POSTFACH 101224  
BRUEHLER STR. 60 (DUCADO-HAUS)  
5650 SOLINGEN 1  
CONTACT: MR. KLAUS HERMES, MANAGER  
PHONE: 02122-813041  
COMMENT: MR. HERMES IS VERY INTERESTED IN RECEIVING  
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AGAINST PAYMENT ASAP ONE/TWO SAMPLES EACH OF THE  
FOLLOWING MODELS:  
104KL TENNIS; 211K1 SAILBOAT; 114K1 WATER SKIER;  
205K1 SINGLE BALANCE; 207K1 BICYCLE; 304S SAILBOAT.

FINAL DECISION WILL BE MADE AFTER RECEIPT AND  
EXAMINATION OF MODELS. COMPANY WAS ESTABLISHED 1919,

EMPLOYS 40, HAS ANNUAL SALES OF APPROX. DM 4 MILLION.  
ENJOYS GOOD BUSINESS REPUTATION. A CURRENT WTDR IS  
AVAILABLE ON FIRM.

GEBR. GLUNZ  
POSTFACH 420  
2000 HAMBURG  
CONTACT: MR. HENSELEIT  
PHONE: 040 - 721 30 25  
TELEX: 217 917

COMMENT: GEBR. GLUNZ IS ONE OF THE LARGEST GIFT  
ARTICLE IMPORTERS IN THE FRG. THEY ARE VERY INTERESTED  
IN IDMARK'S OFFER IF PRICES WERE LOWER; CANNOT SELL  
AT PRICES GIVEN IN ADS.

MISTER 10 MARK GMBH  
LEONRODSTRASSE 12  
8000 MUENCHEN 19  
CONTACT: HERR J. CHAIMOVITZ, MANAGER  
PHONE: 089-16 94 00  
COMMENT: HERR CHAIMOVITZ HAS WRITTEN TO THE US FIRM  
AND PLANS TO TRAVEL TO ARIZONA AT END OF APRIL TO  
DISCUSS SUBJECT PROPOSAL. GERMAN FIRM IS  
WHOLESALE OF VARIOUS TYPES OF TEXTILES, NOVELTIES  
AND OTHER CONSUMER GOODS WITH BRANCH OFFICE IN LONDON  
AND GOOD CONNECTIONS TO DEPARTMENT STORES, GIFT SHOPS ETC  
APPROVING OFFICER: DENNIS H. OBERMAYER, COMMERCIAL  
OFFICER.  
STOESSEL  
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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 18-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977BONN06642  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770134-0851  
**Format:** TEL  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770448/aaaabpof.tel  
**Line Count:** 97  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 4ecacba3-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 21-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2779996  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - IDMARK, PHOENIX, ARIZONA.  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/4ecacba3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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